



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 35(2021)

Market Report

LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and Best sorts were barely steady. * Medium and Plainer varieties sold irregularly easier and lower following quality. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Select few best category teas maintaining quality were barely steady. * Remainder irregular and lower following quality.

Buying Analysis

LEAF	DUST
<ul style="list-style-type: none"> * Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL & TCPL operated. * Exporters operated. 	<ul style="list-style-type: none"> * Western India operated on the liquoring sorts. * Internal lent good support. * TCPL and HUL operated. * Limited export enquiry.

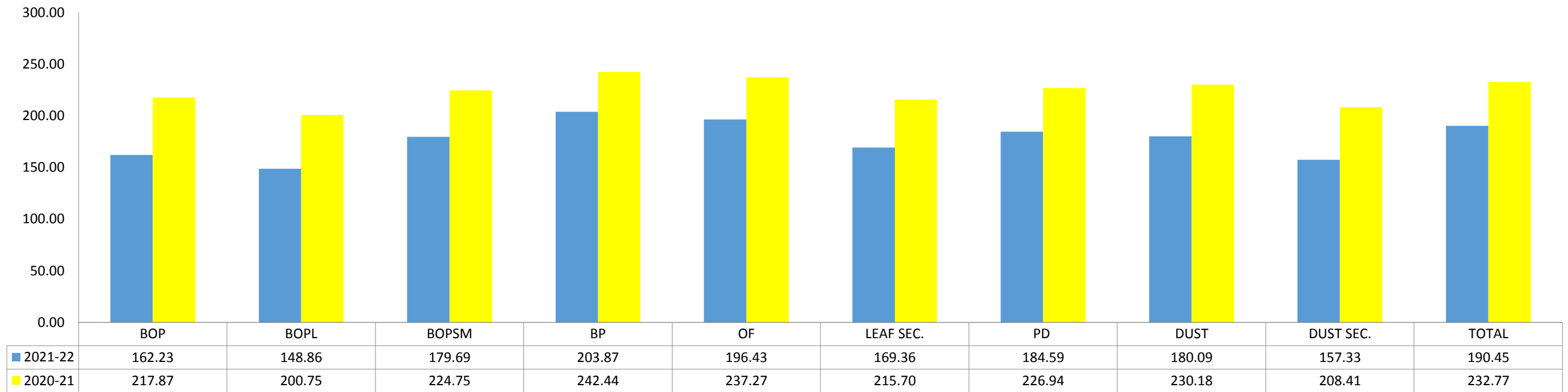
AUCTION AVERAGES

	2021/22			2020/21			UPTO Sale 35		
	Sale 35	Sale 34	+/-	Sale 35	Sale 34	+/-	2021/22	2020/21	2019/20
LEAF	170.58	175.53	-4.95	255.66	249.01	6.65	192.05	234.03	144.92
DUST	163.27	162.83	0.44	249.52	246.56	2.96	178.67	224.40	136.66
TOTAL	169.58	173.79	-4.21	254.97	248.69	6.28	190.45	232.77	143.93

STAC AUCTION AVERAGES

SALE		28	29	30	31	32	33	34	35
		LEAF	2021/22	182.67	187.06	178.33	181.02	171.22	171.04
	2020/21	237.39	241.85	247.57	252.70	247.19	245.51	249.01	255.66
DUST	2021/22	172.15	166.29	169.16	162.77	156.55	163.02	162.83	163.27
	2020/21	232.22	235.79	236.80	245.38	244.09	243.14	246.56	249.52
TOTAL	2021/22	181.52	185.05	177.27	178.64	169.41	169.84	173.79	169.58
	2020/21	236.66	241.01	246.18	251.87	246.80	245.22	248.69	254.97

STAC Grade Wise Averages up to Sale - 35



OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3039416.2	2325738.2	173.61	23%	2937328.0	2335985.6	177.78	20%	46726193.8	35473329.8	193.96	24%
FANNINGS	1175043.6	856726.0	173.09	27%	1105037.2	831260.0	178.64	25%	16640870.3	11426580.7	196.43	31%
LEAF SEC.	452645.0	361702.6	145.15	20%	370803.8	301804.6	149.48	19%	6508896.0	5197954.4	169.36	20%
LEAF TOTAL	4667104.8	3544166.8	170.58	24%	4413169.0	3469050.2	175.53	21%	69875960.1	52097864.90	192.05	25%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	641218.3	470289.1	167.43	27%	602630.3	481571.9	167.04	20%	8643368.9	5835404.8	183.17	32%
DUST SEC.	134801.8	90437.7	141.64	33%	108474.0	68509.5	133.27	37%	1834874.4	1230985.0	157.33	33%
DUST TOTAL	776020.1	560726.8	163.27	28%	711104.3	550081.4	162.83	23%	10478243.30	7066389.80	178.67	33%
TOTAL	5443124.9	4104893.6	169.58	25%	5124273.3	4019131.6	173.79	22%	80354203.4	59164254.70	190.45	26%

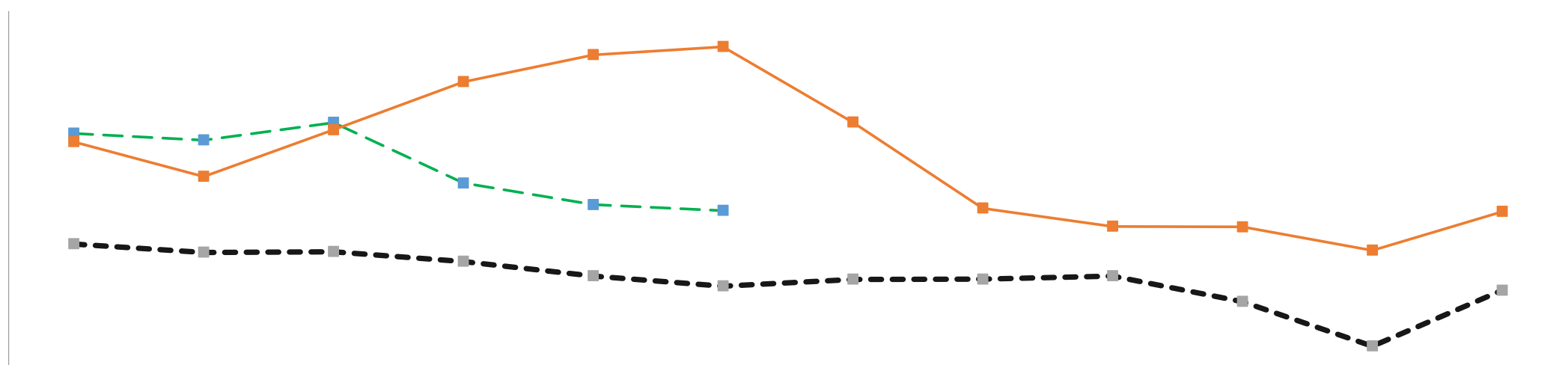
OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	4667104.8	3544166.8	170.58	24%	4413169.0	3469050.2	175.53	21%	69875960.1	52097864.9	192.05	25%
2020-21	3838754.1	3608579.9	255.66	6%	3721567.3	3219066.5	247.19	14%	47338614.3	42416541.8	234.03	10%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	776020.1	560726.8	163.27	28%	711104.3	550081.4	162.83	23%	10478243.3	7066389.8	178.67	33%
2020-21	503870.1	459279.5	249.52	9%	503354.0	467560.7	244.09	7%	7185138.7	6344372.5	224.40	12%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	5443124.9	4104893.6	169.58	25%	5124273.3	4019131.6	173.79	22%	80354203.4	59164254.7	190.45	26%
2020-21	4342624.2	4067859.4	254.97	6%	4224921.3	3686627.2	246.80	13%	54523753.0	48760914.3	232.77	11%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 35			2021/22		UPTO SALE 35		
	Sale 35	Sale 34	2021/22	2020/21	2019/20	Sale 35	Sale 34	2021/22	2020/21	2019/20
BELOW 100	0.1	0.0	0.0	0.1	9.4	0.2	0.0	0.2	0.6	8.7
BETWEEN 100.00-119.99	24.2	24.5	9.8	0.8	30.9	15.4	17.8	8.4	0.7	27.0
BETWEEN 120.00-139.99	16.9	15.2	14.6	1.5	14.2	14.4	14.9	13.4	1.9	22.2
BETWEEN 140.00-159.99	10.6	8.6	12.0	3.0	8.6	23.7	19.8	19.2	5.1	14.4
BETWEEN 160.00-179.99	9.5	8.6	11.4	7.2	11.6	12.2	10.6	15.1	5.6	13.6
BETWEEN 180.00-199.99	8.2	8.2	8.4	6.6	12.3	11.5	15.2	11.3	7.2	9.6
BETWEEN 200.00-219.99	9.3	9.6	10.4	10.5	6.7	10.3	9.5	10.0	16.5	3.7
BETWEEN 220.00-239.99	7.8	9.8	9.9	24.2	3.4	8.3	9.6	9.6	21.0	0.9
BETWEEN 240.00-259.99	3.8	3.9	7.4	15.9	1.8	3.0	1.7	6.3	23.1	0.0
BETWEEN 260.00-279.99	2.7	3.8	5.4	16.1	0.8	0.3	0.5	3.1	14.2	0.0
BETWEEN 280.00-299.99	4.0	4.3	4.7	9.3	0.1	0.7	0.4	1.8	3.2	0.0
300 AND ABOVE	2.8	3.6	5.8	4.7	0.0	0.0	0.0	1.6	0.9	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
36	117895	10927	128822	109503	13369	122872	8392	-2442	5950
37	120079	11788	131867	113357	14138	127495	6722	-2350	4372
38	125525	11642	137167	113722	13333	127055	11803	-1691	10112
TOTAL	363499	34357	397856	336582	40840	377422	26917	-6483	16062

Siliguri Price Movement

270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
2021 Avg	208.41	205.09	213.92	183.45	172.58	169.58						
2020 Avg	204.24	186.80	210.25	234.48	248.08	252.16	214.03	170.84	161.65	161.39	149.53	169.16
2019 Avg	152.75	148.51	148.88	143.99	136.66	131.60	135.04	135.07	136.74	123.80	101.41	129.50

STAC BUYING (ALL TEAS) FOR THE Sale 35

	CTC LEAF			DUST				TOTAL				
	Sale 35											
OFFER	4,667,104.8			OFFER	776,020.1			OFFER	5,443,124.9			
SOLD	3,545,891.0			SOLD	561,481.2			SOLD	4,107,372.2			
SOLD %	76%			SOLD %	72%			SOLD %	75%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	932,853.2	182.30	26%	N.India	114,235.8	162.22	20%	Local	1,038,965.8	179.76	25%	
N.India	789,561.2	162.54	22%	Local	106,112.6	157.44	19%	N.India	903,797.0	162.50	22%	
R.Pack	461,989.6	230.14	13%	W.India	77,140.7	167.43	14%	R.Pack	534,302.1	221.73	13%	
W.India	344,620.0	183.86	10%	R.Pack	72,312.5	167.99	13%	W.India	421,760.7	180.85	10%	
TCPL	289,999.6	129.97	8%	TCPL	45,024.4	170.15	8%	TCPL	335,024.0	135.37	8%	
Packeteers	274,853.8	130.58	8%	Packeteers	44,742.5	141.63	8%	Packeteers	319,596.3	132.12	8%	
HUL	238,631.0	131.17	7%	Others	43,810.2	206.12	8%	HUL	277,229.8	132.18	7%	
Others	105,901.6	175.64	3%	HUL	38,598.8	138.41	7%	Others	149,711.8	184.56	4%	
Exports	83,540.4	116.42	2%	C.India	9,574.8	199.51	2%	Exports	92,774.9	115.91	2%	
C.India	20,972.2	145.23	1%	Exports	9,234.5	111.27	2%	C.India	30,547.0	162.24	1%	
S.India	2,968.4	172.54	0%	S.India	694.4	115.00	0%	S.India	3,662.8	161.63	0%	
TOTAL	3,545,891.0	170.58		TOTAL	561,481.2	163.30		TOTAL	4,107,372.2	169.58		

DOOARS BATTING ORDER (STAC+CTTA) Sale 35				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
DANGUAJHAR	345013.10	309.59	271,936.20	278.22
KARTICK	219571.20	305.28	164,818.30	309.50
CHULSA	229619.50	303.23	206,140.90	284.74
ANANDAPURROYAL	184604.30	301.60	105,772.50	292.05
JITI	266262.70	299.88	382,085.00	284.61
GULMA	395989.70	297.03	417,897.00	309.39
PAHARGOOMIAH	336712.10	294.83	320,658.60	295.67
DIANARAMBARI	170436.50	294.76	128,299.20	285.76
RYDAK	518425.40	290.30	352,626.00	288.08
MEENGLAS	299898.40	290.22	281,511.90	257.93
GHATIAROYAL	380982.80	289.33	117,052.90	301.72
CHALOUNI	200066.50	288.89	205,084.50	278.06
KUMARGRAM	316348.70	288.62	316,809.60	282.23
HOPE	229627.80	287.17	316,182.70	282.74
BARADIGHI	370904.20	282.43	329,451.60	301.69
LEESHIVER	307710.40	279.83	232,134.10	268.64
HILLAROYALE	117797.30	278.93		
ARYAMANSPECIAL	97222.30	278.22	64,359.60	278.09
AIBHEEL	534156.80	277.33	445,388.10	275.74
BINAGURI	624536.30	276.38	559,921.20	273.34
SANKOS	311029.80	271.42	312,356.20	270.98
GANDRAPARA	489346.80	270.14	460,690.40	268.01
CHENGMARI	258232.30	268.66	348,203.60	265.98
KURTI	175322.60	261.95	184,919.90	268.49
WASHABARIE	324041.50	260.91	245,345.60	271.83

* Above 30,000 Kgs.